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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF JANUARY 1990

A summary of shipments statistics compiled by GAMA from reports by its members. Unless otherwise noted, figures represent total industry factory unit shipments.

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Issued: March 12, 1990

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**
January	318,081	336,682	-5.5	248,173	270,147	-8.1	566,254	606,829	-6.7
February		327,894			275,663			603,557	
March		375,171			294,516			669,687	
3 Months		1,039,747			840,326			1,880,073	
April		354,401			293,669			648,070	
May		324,183			277,732			601,915	
June		345,195			286,722			631,917	
6 Months		2,063,526			1,698,449			3,761,975	
July		302,904			254,134			557,038	
August		295,399			259,038			554,437	
September		308,807			256,800			565,607	
9 Months		2,970,636			2,468,421			5,439,057	
October		397,068			317,882			714,950	
November		364,592			278,169			642,761	
December		398,173			304,636			702,809	
YEAR-END		4,130,469			3,369,108			7,499,577	

Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS

MONTH	GAS COMMERCIAL WATER HEATERS (a) 1990	1989	%Chg.	ELECTRIC COMMERCIAL WATER HEATERS 1990	1989	%Chg.
January	8,744 (b)	9,111	-4.0	1,760	1,684	+4.5
February		9,053			1,518	
March		10,704			1,851	
3 Months		28,868			5,053	
April		9,052			1,623	
May		9,106			1,728	
June		8,663			1,719	
6 Months		55,689			10,123	
July		7,947			1,380	
August		8,185			1,791	
September		7,773			1,541	
9 Months		79,594			14,835	
October		8,851			1,691	
November		8,132			1,542	
December		9,824			1,700	
YEAR-END		106,401			19,768	

(a) Includes copper tube or coil type commercial gas water heaters.
(b) Does not CURRENTLY include copper tube or coil type commercial gas water heaters.

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**
January	156,495	178,465	-12.3	11,455	14,775	-22.5	26,307	22,655	+16.1
February		148,075			12,890			23,940	
March		135,190			9,785			28,252	
3 Months		461,730			37,450			74,847	
April		131,490			6,725			28,291	
May		142,090			7,855			28,508	
June		168,290			10,300			31,311	
6 Months		903,600			62,330			162,957	
July		185,550			10,655			26,167	
August		215,965			21,770			27,905	
September		245,825			25,670			23,978	
9 Months		1,550,940			120,425			241,007	
October		250,890			24,370			21,079	
November		195,730			20,430			15,902	
December		164,625			13,755			20,240	
YEAR-END		2,162,185			178,980			298,228	

GAS & OIL BOILERS

MONTH	GAS BOILERS 1990	GAS BOILERS 1989	GAS BOILERS %Chg.	OIL BOILERS 1990	OIL BOILERS 1989	OIL BOILERS %Chg.
January	14,129	14,149	-0.1	8,828	8,821	+0.1
February		10,698			7,234	
March		11,310			9,390	
3 Months		36,157			25,445	
April		7,267			4,931	
May		8,435			6,439	
June		15,879			11,821	
6 Months		67,835			48,636	
July		11,959			8,242	
August		20,883			15,603	
September		22,793			16,409	
9 Months		123,470			88,890	
October		29,564			18,309	
November		21,058			13,058	
December		17,711			9,718	
YEAR-END		191,803			129,975	

GAS RESIDENTIAL WALL FURNACES

	VENTED WALL FURNACES			DIRECT VENT SYSTEM WALL FURNACES (a)			TOTAL WALL FURNACES		
MONTH	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg**
January	9,620	9,850	-2.3	5,080	6,030	-15.8	14,700	15,880	-7.4
February		6,340			3,180			9,520	
March		5,080			4,870			9,950	
3 Months		21,270			14,080			35,350	
April		5,520			5,640			11,160	
May		6,130			4,640			10,770	
June		7,910			4,810			12,720	
6 Months		40,830			29,170			70,000	
July		7,120			5,510			12,630	
August		7,740			4,540			12,280	
September		15,330			6,890			22,220	
9 Months		71,020			46,110			117,130	
October		13,330			8,210			21,540	
November		10,290			5,760			16,050	
December		11,070			7,620			18,690	
YEAR-END		105,710			67,700			173,410	

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

VENTED & UNVENTED ROOM HEATERS

FLOOR FURNACES

	VENTED ROOM HEATERS			UNVENTED ROOM HEATERS			GAS FLOOR FURNACES		
MONTH	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**
January	3,126	3,413	-8.4	4,004	7,023	-43.0	1,080	1,098	-1.6
February		3,286			3,647			693	
March		4,568			15,738			1,249	
3 Months		11,267			26,408			3,040	
April		4,130			16,598			1,056	
May		6,287			25,691			1,344	
June		8,556			26,320			1,105	
6 Months		30,240			95,117			6,545	
July		7,106			26,031			1,602	
August		10,582			26,527			1.509	
September		12,284			19,022			2,171	
9 Months		60,212			166,697			11,827	
October		14,016			19,509			2,837	
November		7,402			18,349			2,255	
December		5,684			13,011			1,558	
YEAR-END		87,314			217,566			18,477	

GAS UNIT HEATERS AND DUCT FURNACES

	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
MONTH	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg.**	**1990**	**1989**	**%Chg**
January	12,017	15,019	-20.0	835	937	-10.9	1,550	2,063	-24.9
February		12,673			1,133			1,723	
March		12,971			902			1,857	
3 Months		40,663			2,972			5,643	
April		11,551			551			1,395	
May		10,343			545			1,164	
June		14,926			850			1,425	
6 Months		77,483			4,918			9,627	
July		8,394			454			778	
August		17,641			1,059			1,676	
September		22,194			1,058			2,236	
9 Months		125,712			7,489			14,317	
October		16,089			1,175			1,942	
November		14,942			1,268			1,840	
December		16,465			1,123			2,059	
YEAR-END		173,208			11,055			20,158	